2024 KRTA Review

September 29, 2025





Amy C. Borntrager | Regional Vice President

Polling Question #1

 CFC has provided the Key Ratio Trend Analysis for member cooperatives for how many consecutive years?

- a) 25
- **b)** 50
- c) 15
- d) 35





Agenda

- •What is KRTA?
- 2024 National KRTA Trends
- UDWI REMC Trends



KRTA Ratios

145 Financial and Operational Ratios













Compared Across 5 Peer Groups:

- 1. US
- 2. State
- 3. Consumer Size
- 4. Power Supplier
- 5. Plant Growth

Sourced from

CFC and RUS Form 7



Assumptions





2024 KRTA data come from 815 cooperatives.



Data are from consolidated Forms 7.

both electric and nonelectric businesses are included.



Data are not weather normalized.



Data are not adjusted for inflation.



2024 National KRTA Trends





Infrastructure Expansion & Capital Investment

- Utility plant expansion continued this year.
- Investment per consumer and per mile of line increased compared to the previous year.



Rising Energy Sales & Consumer Growth

- Electric sales increased following a decline the previous year.
- Residential usage per account rose slightly year-over-year.
- Total number of consumers increased, while system density remained steady.



Cost Pressure & Operational Challenges

- Power and labor-related expenses showed a gradual increase.
- Outage durations increased, driven in part by weather events.



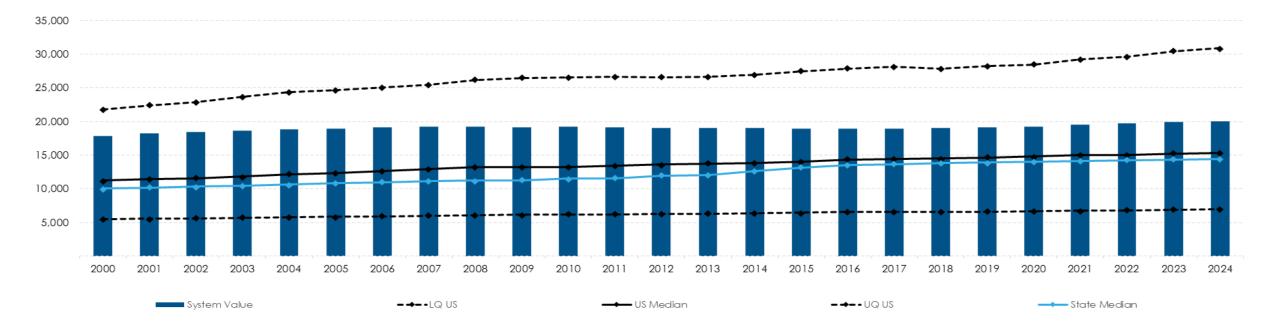
Financial Performance & Resilience

- Financial ratios declined modestly but remained above typical thresholds.
- Margins narrowed, yet stayed within healthy performance ranges.



Reading the Graphs – Peer Group Comparisons

1 - Average Total Consumers Served



UDWI REMC=19,976

IN median=14,440

U.S. 815 cooperatives-median 15,317

black line bottom & upper quartile and median



Polling Question #2

Why does KRTA use the median when calculating peer group ratios?

- To comply with federal reporting requirements
- b) It highlights the most frequent value in the dataset
- c) Because the median reduces the impact of outliers
- d) Because it eliminates the need for data cleaning



KRTA Uses Median Values



Average

Average = 1,626



Median

Median = 43



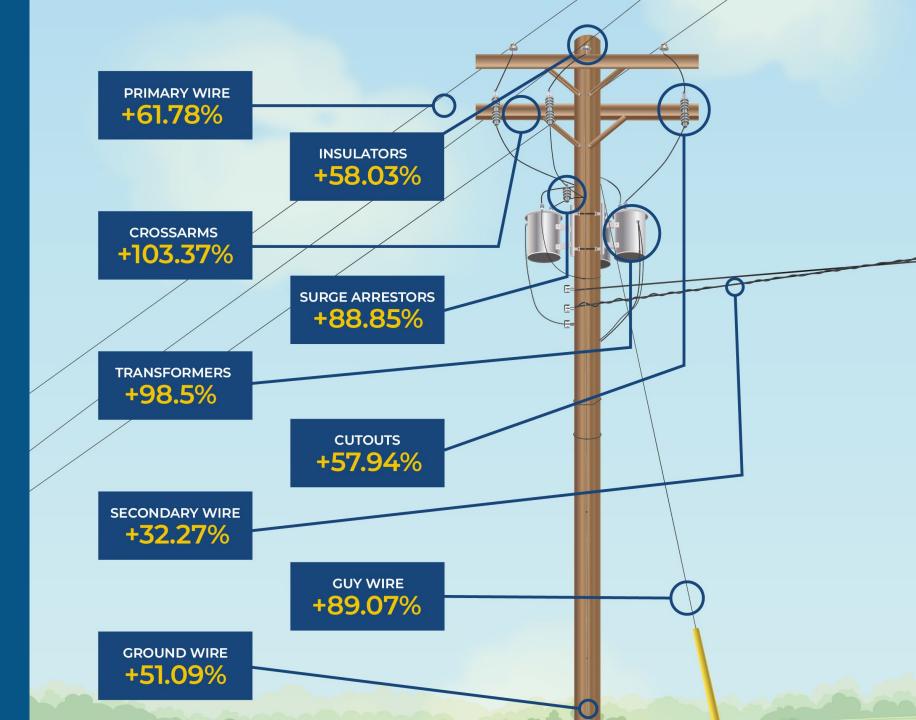
BREAKING DOWN THE RISING COSTS FOR AN ELECTRIC COOPERATIVE.

JANUARY 2020 TO MAY 2024

These percentages are a general representation modeled after a typical Electric Cooperative Distribution system.

Source: CEEUS





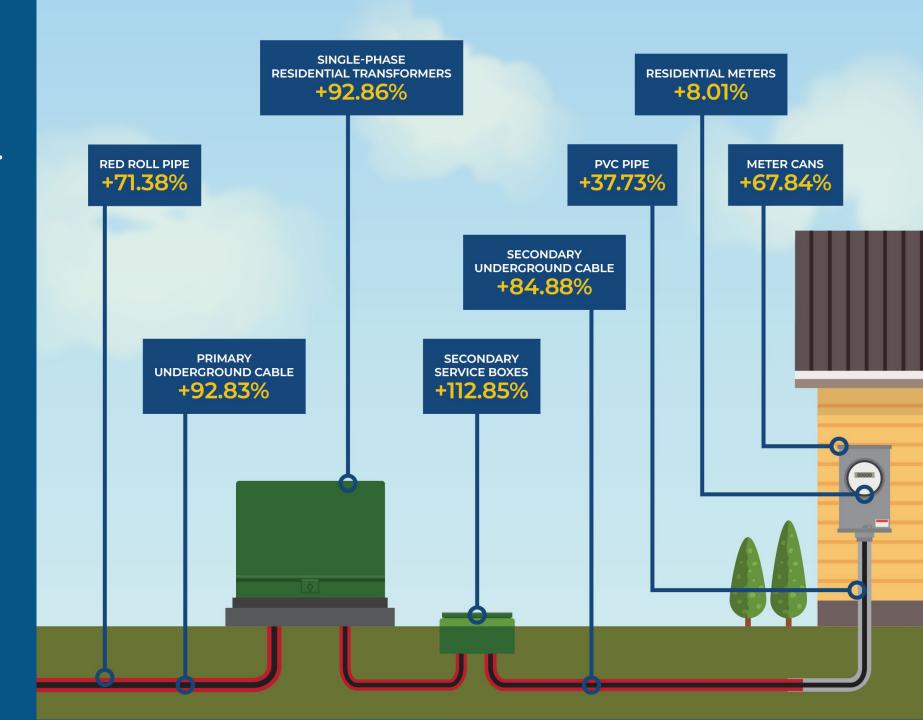
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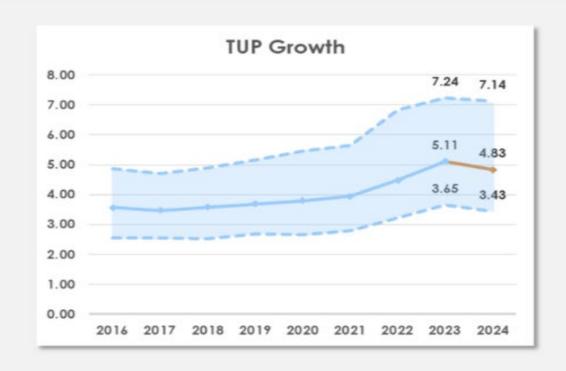




Total Utility Plant Growth National Trends

Total Utility Plant (TUP)

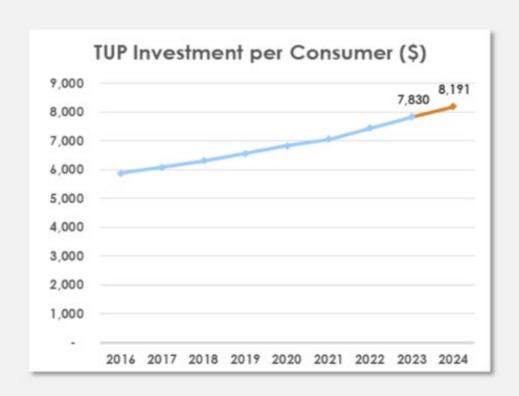


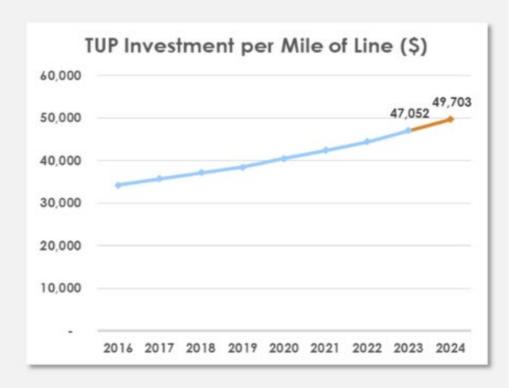




More Total Utility Plant.....

Total Utility Plant (TUP)

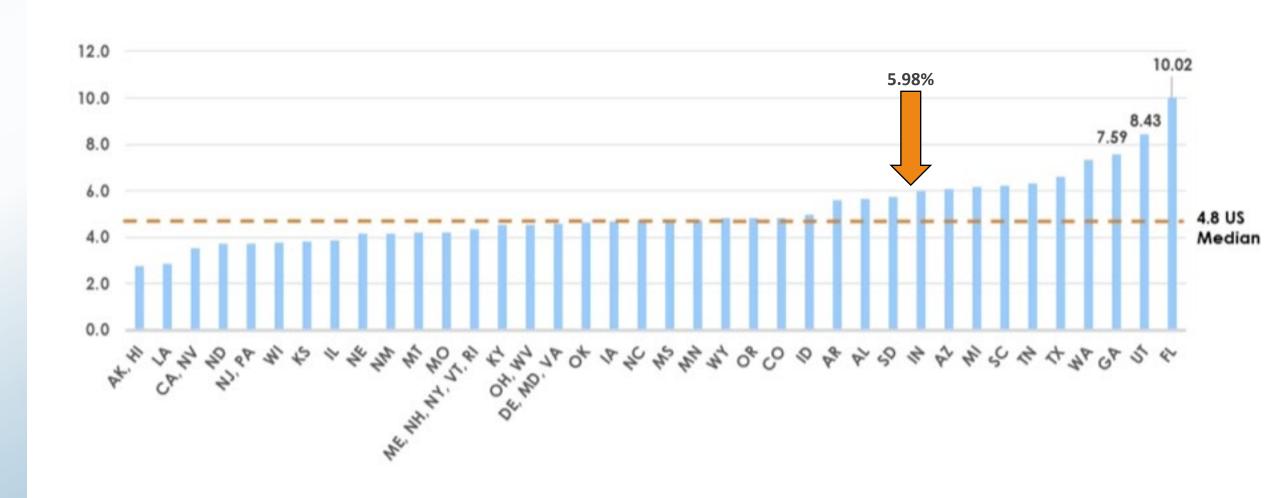






2024 TUP Growth by State



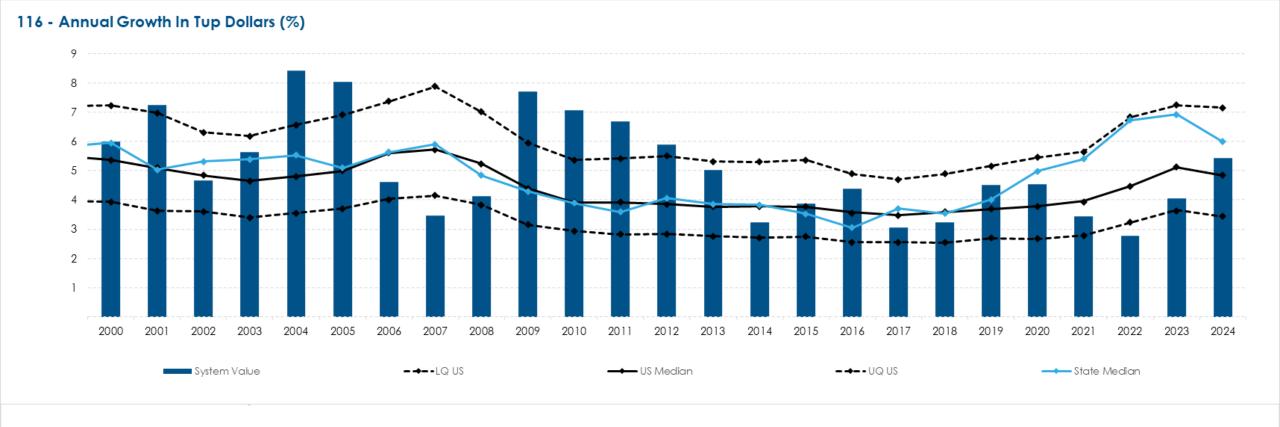






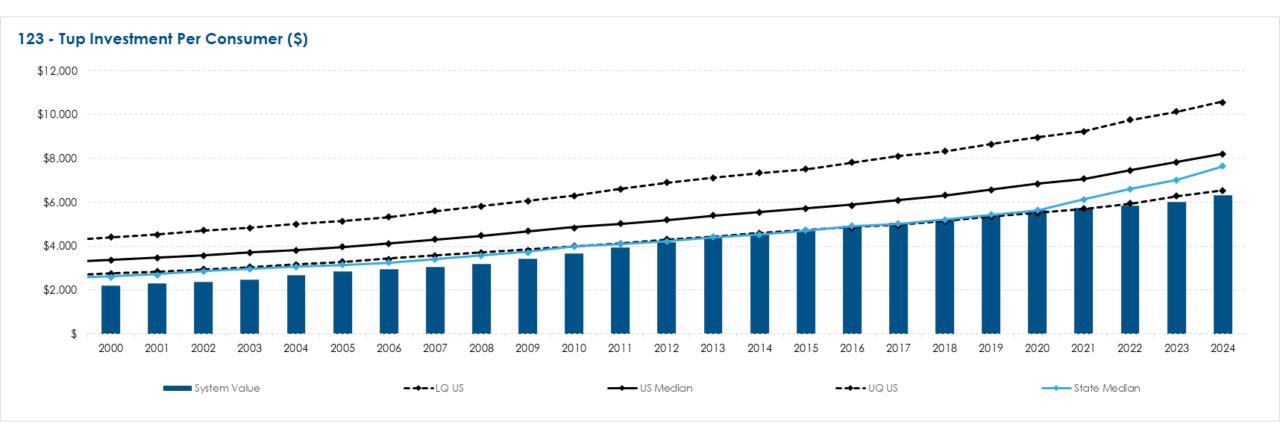
UDWI REMC Trends in Growth In Total Utility Plant

ODWINLING HEIMS III GIOWIII III IOIAI OIIIII FIAIT





CFCKRTA UDWI Total Investment Per Consumer





2024 KRTA National Trends

Rising Energy Sales & Consumer Growth



Electric sales increased following a decline the previous year.



Residential usage per account rose slightly year-over-year.

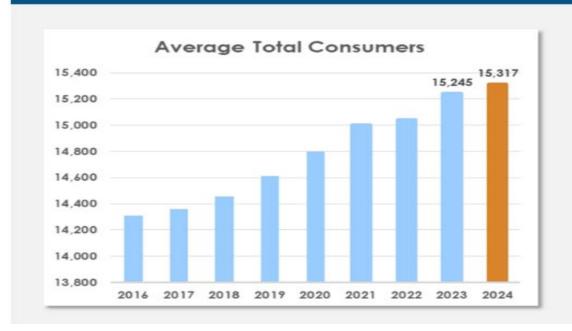


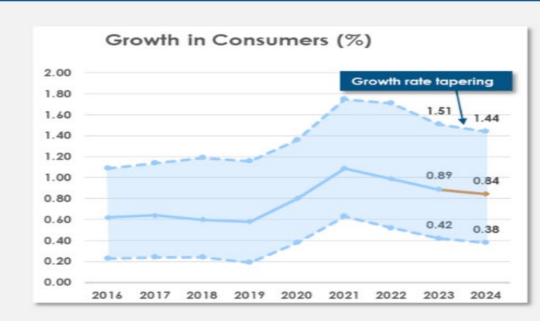
Total number of consumers increased, while system density remained steady.



2024 National Trends in Consumer Growth

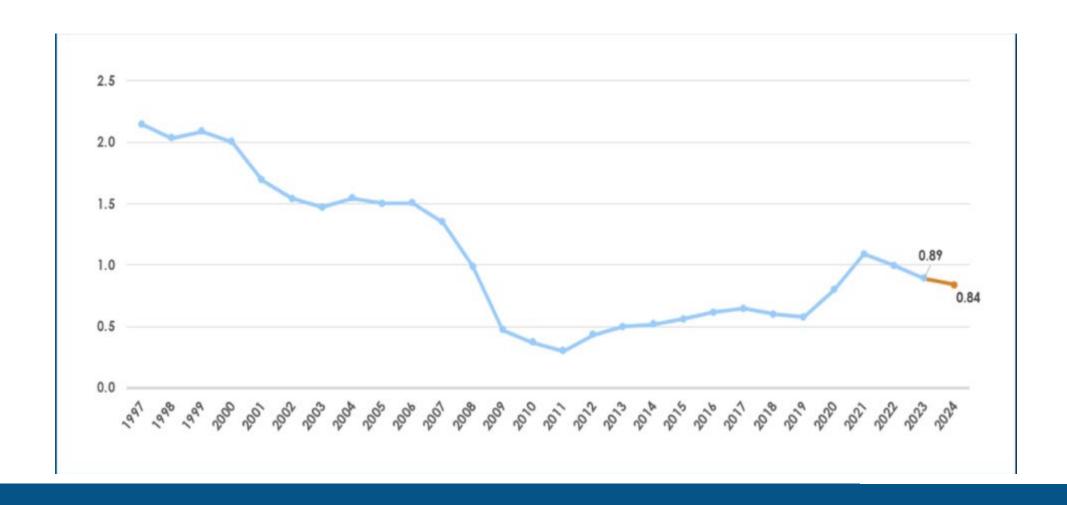
Consumers Served





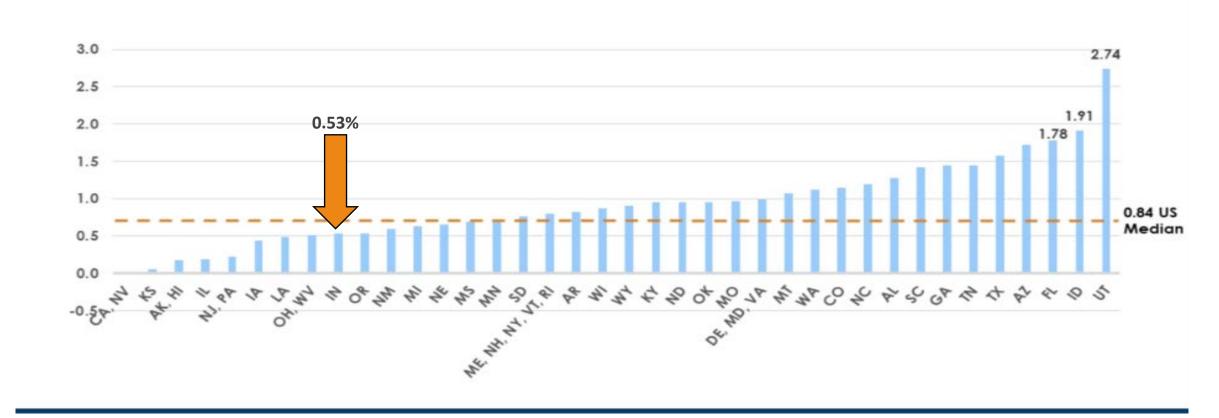


2024 KRTA National Growth in Consumers





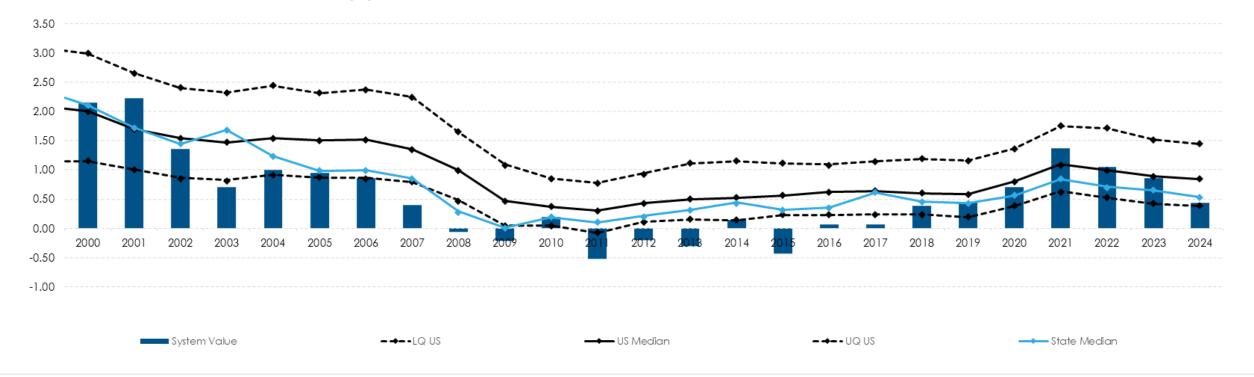
Consumer Growth by State





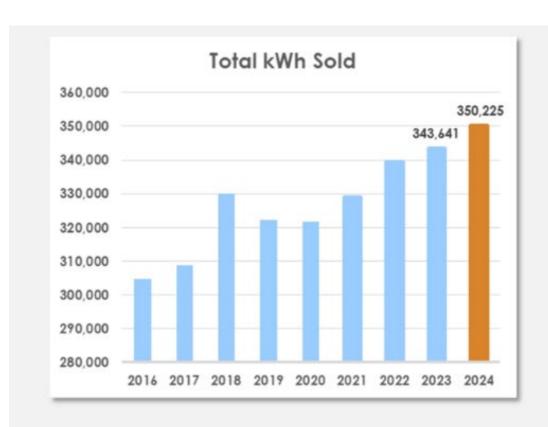


115 - Annual Growth In Number Of Consumers (%)





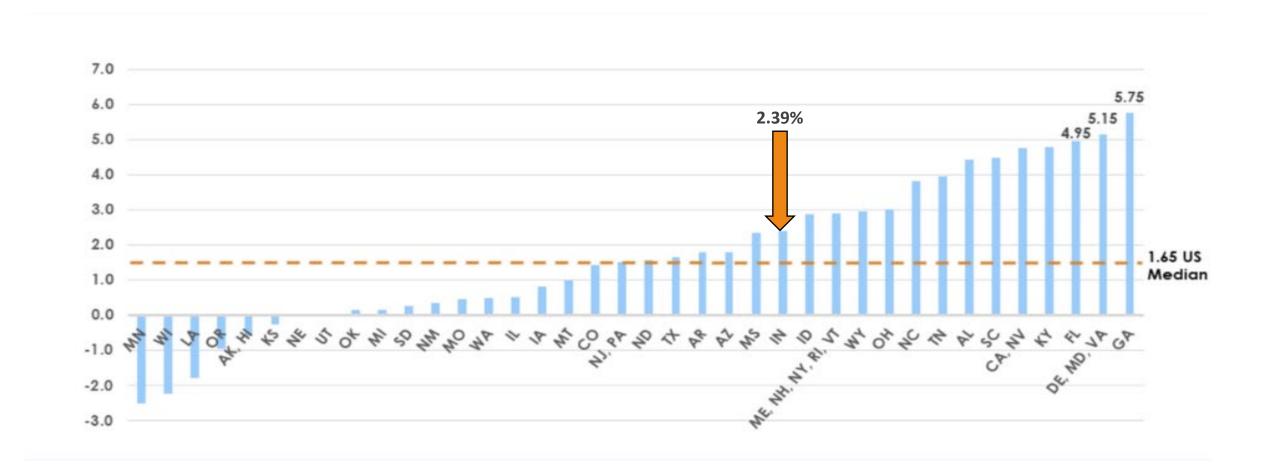
2024 KRTA Trends in kWh Sold





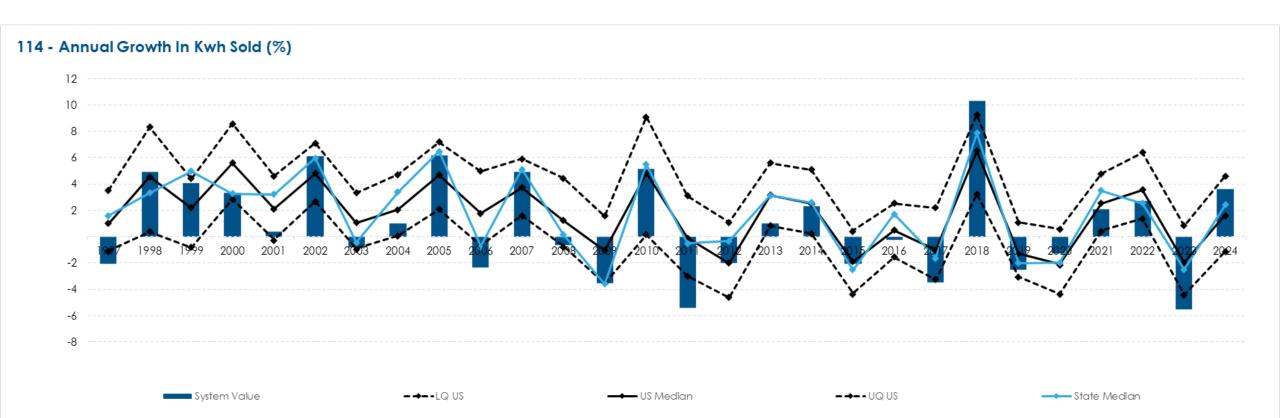


kWh growth by state





SCENARIZA CFCKRTA





2024 KRTA Trends

Cost Pressure & Operational Challenges



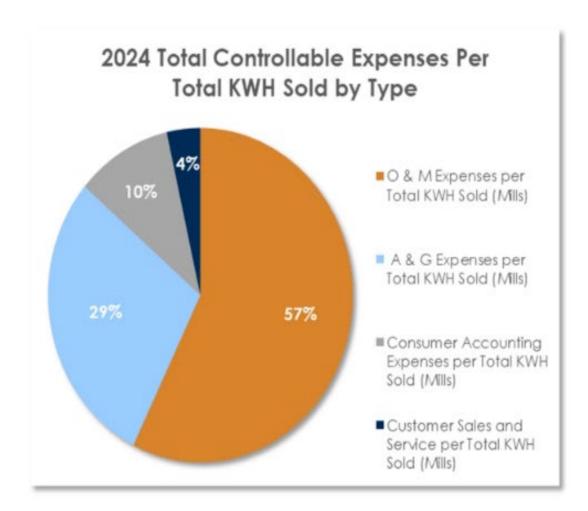
Power costs held steady, but operating expenses continued to climb

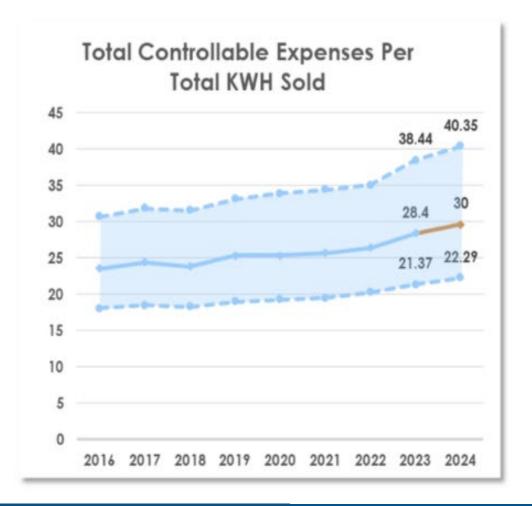


Outage durations increased, driven in most part by weather events



Expenses

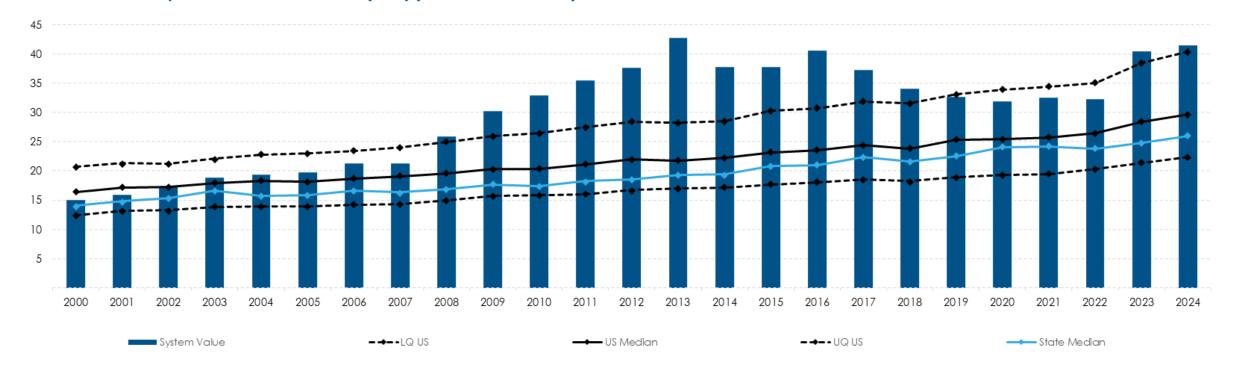






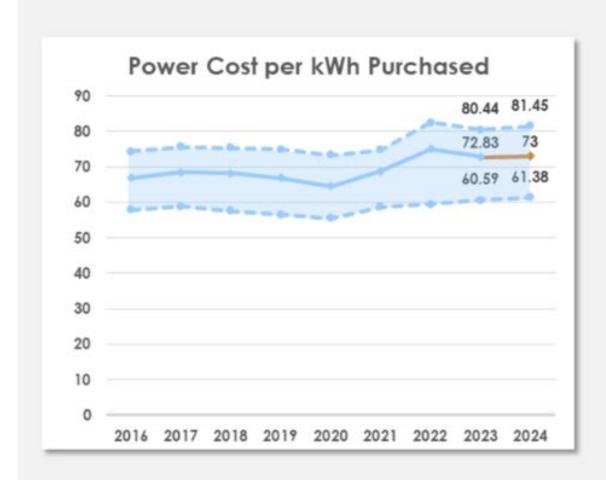
UDWI Controllable Expenses

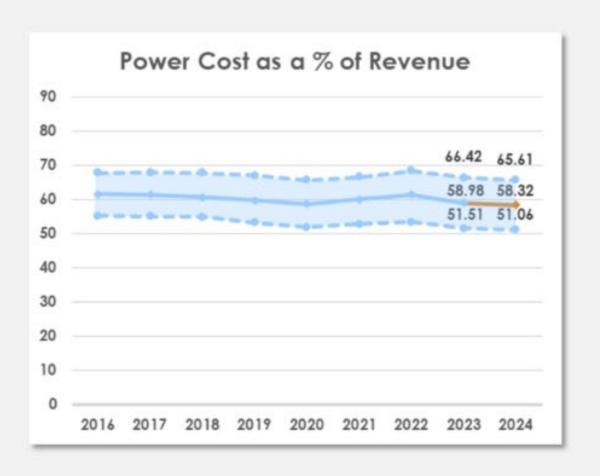
86 - Total Controllable Expenses Per Total Kwh Sold (Mills) (Same As Ratio #103)





2024 KRTA National Trends in Power Cost



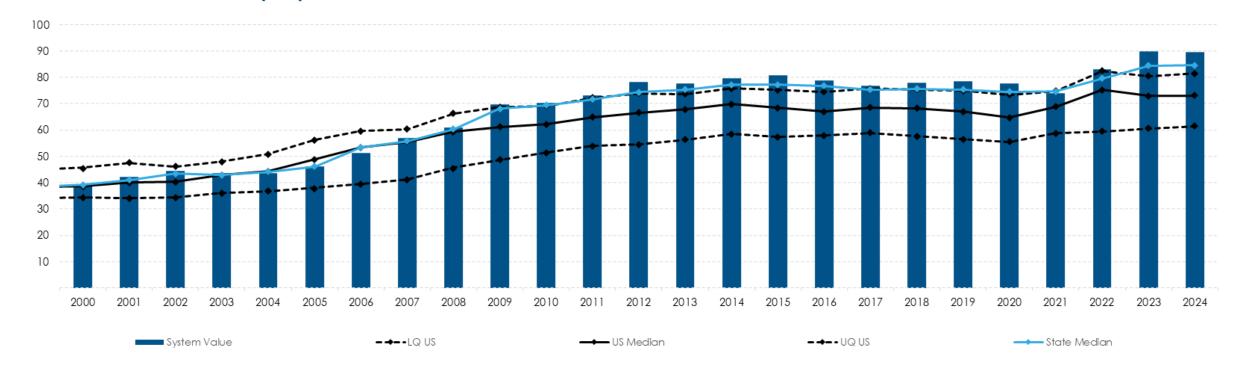






UDWI REMC Power Cost per kWh Purchased

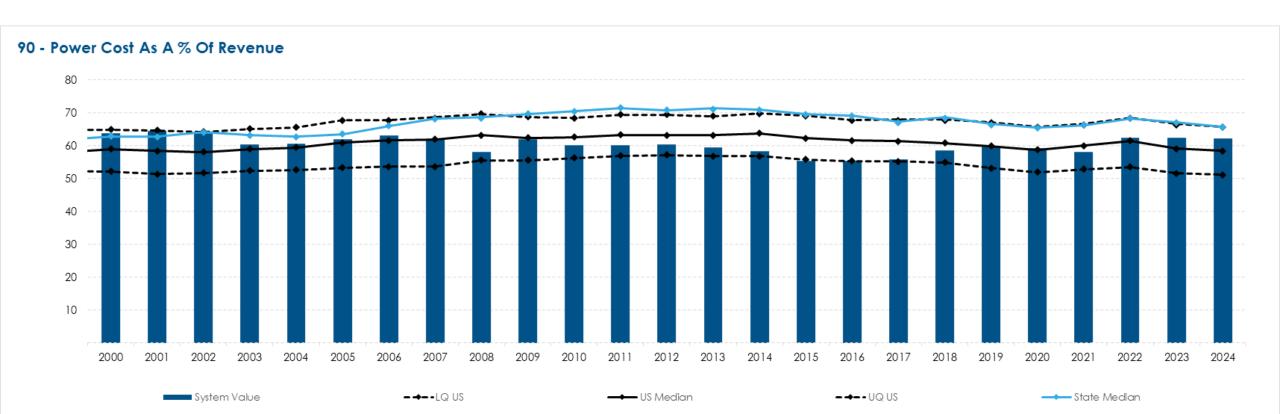
88 - Power Cost Per Kwh Purchased (Mills)







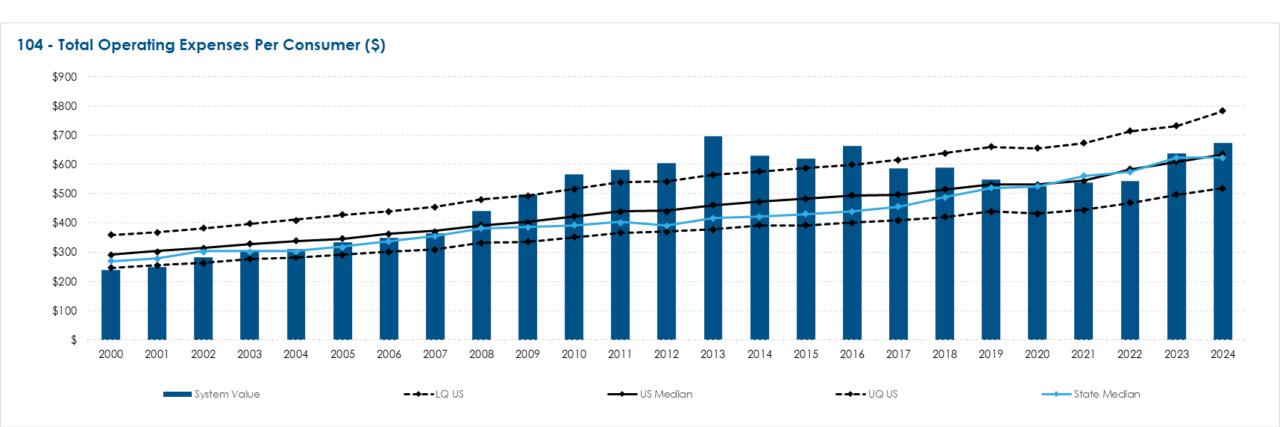
UDWI REMC Power Cost as a Percentage of Revenue







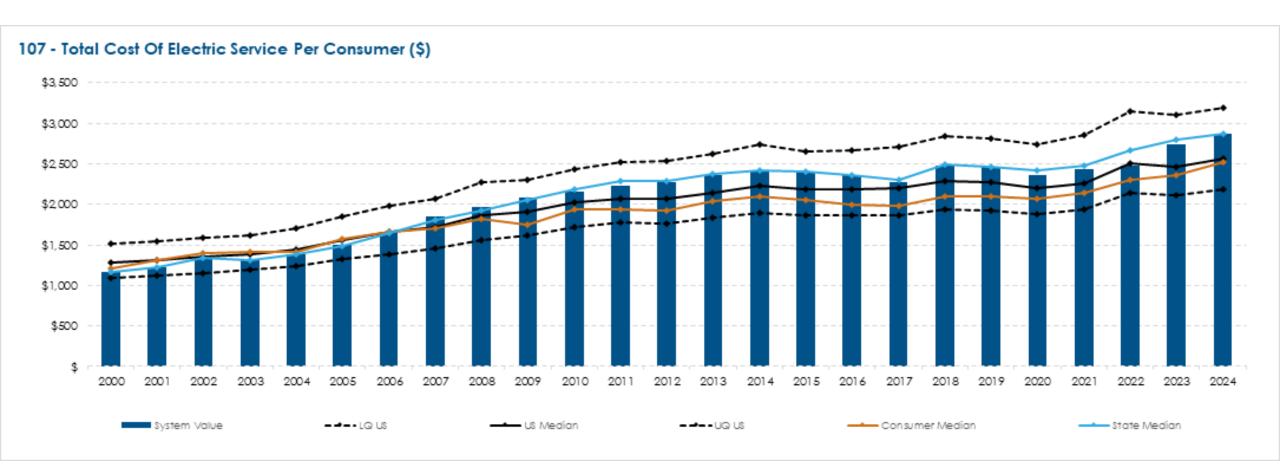
FCKRTA UDWI Total Operating Expense Per Consumer





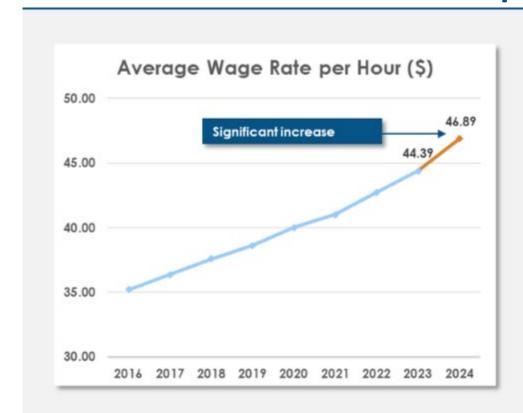


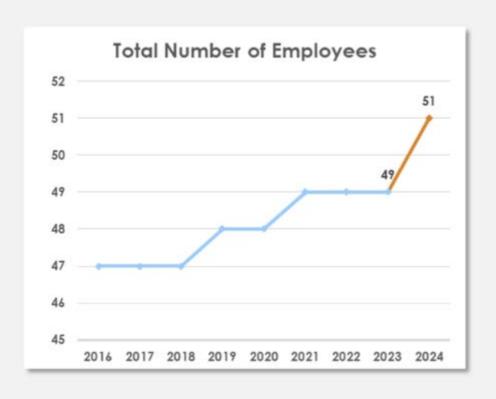
UDWI Total cost of Electric Service Per Consumer





2024 National KRTA Trends Wage Rate per Hour and Number of Employees



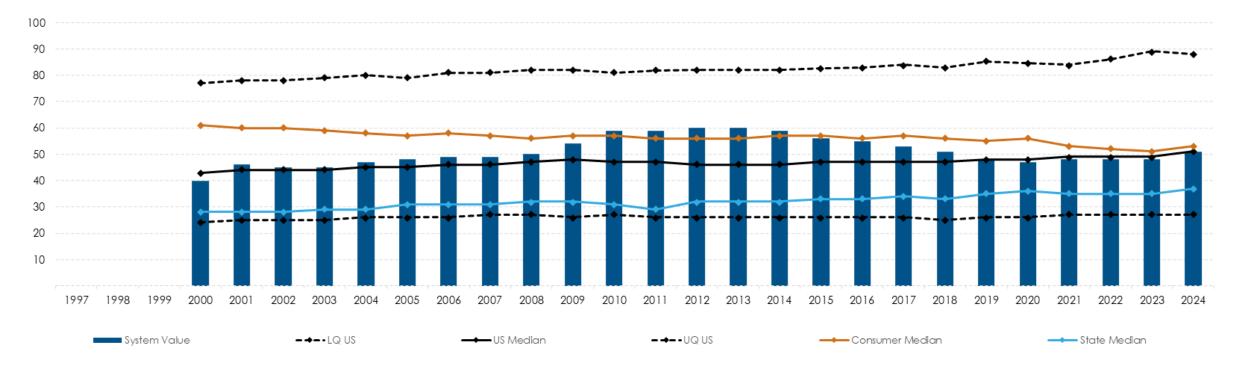






UDWI REMC Number of Full-Time Employees

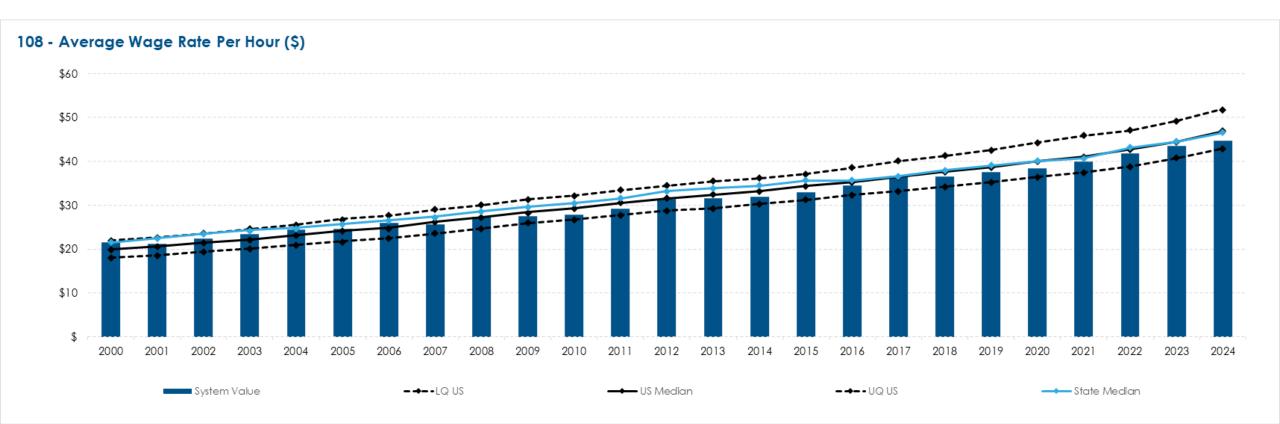
4 - Total Number Of Employees (Full Time Only)





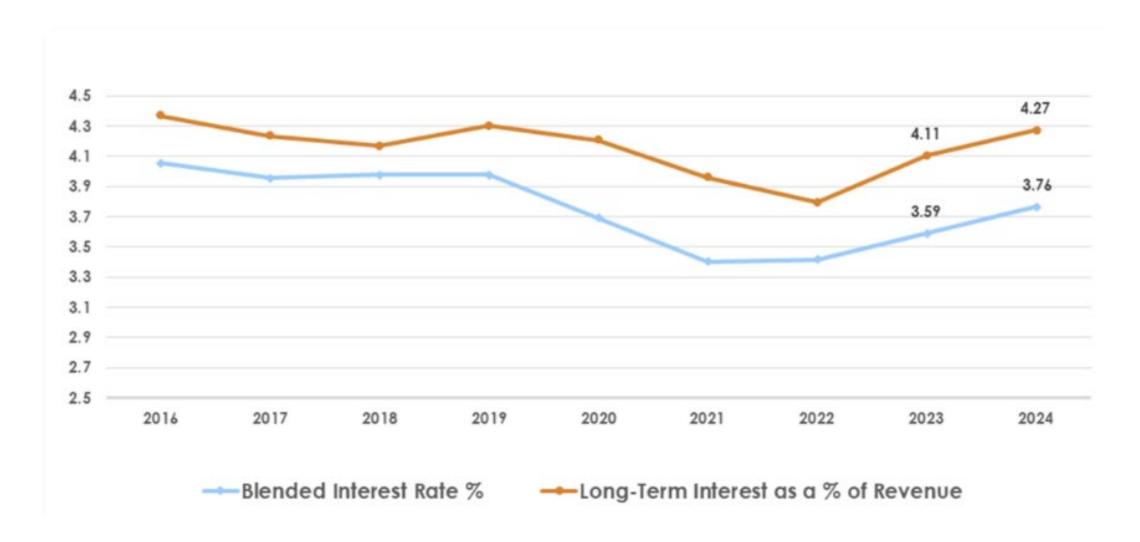
FCKRTA UDWIREMC

Average Wage Rate per Hour





2024 KRTA National Trends in Blended Interest Rates







UDWI REMC Blended Interest Rate Trend

23 - Blended Interest Rate (%) 3 2 2000 2006 System Value ----- State Median



2024 National Trends in Financial Performance

Financial Performance & Resilience



Financial ratios declined modestly but remained above typical thresholds

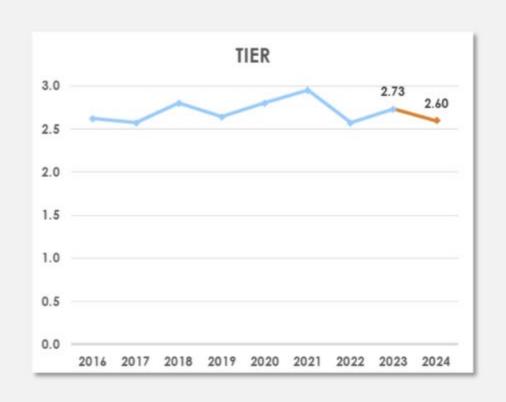


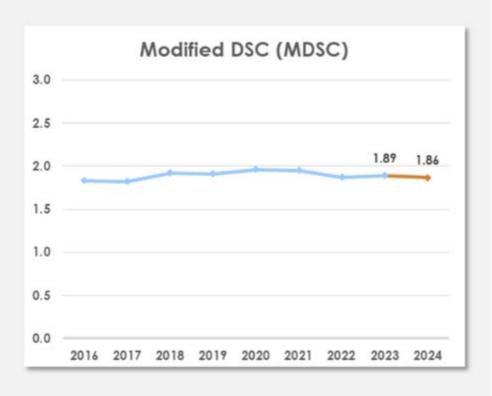
Margins narrowed, yet stayed within healthy performance ranges



2024 KRTA National Trends TIER and MDSC

Coverage Ratios

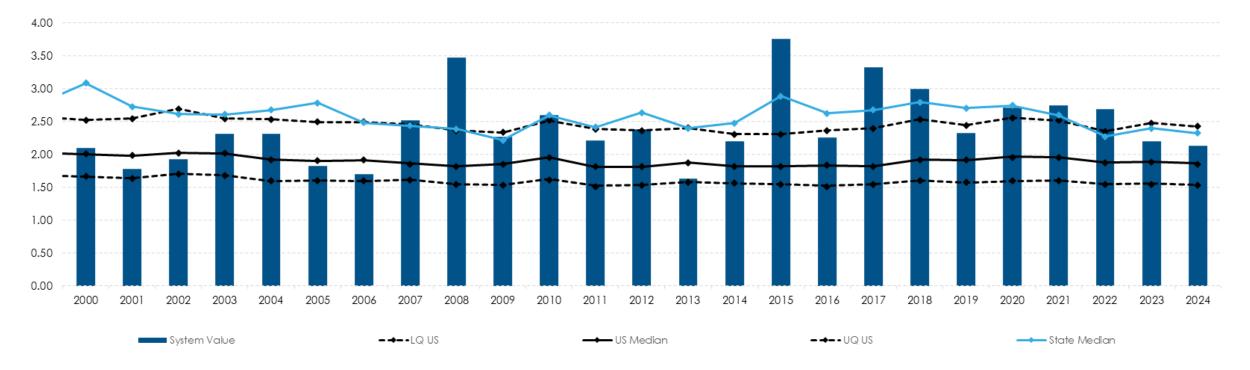






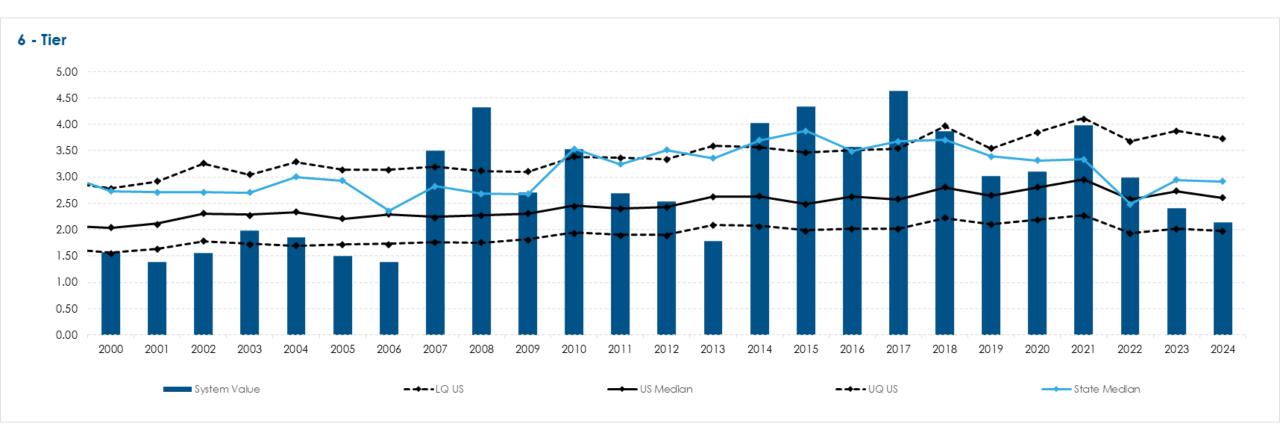


10 - Modified Dsc (Mdsc)





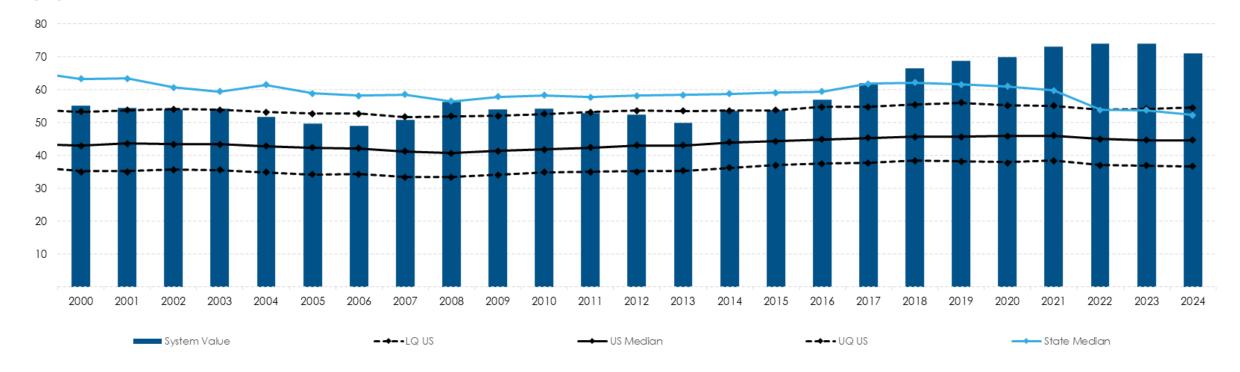








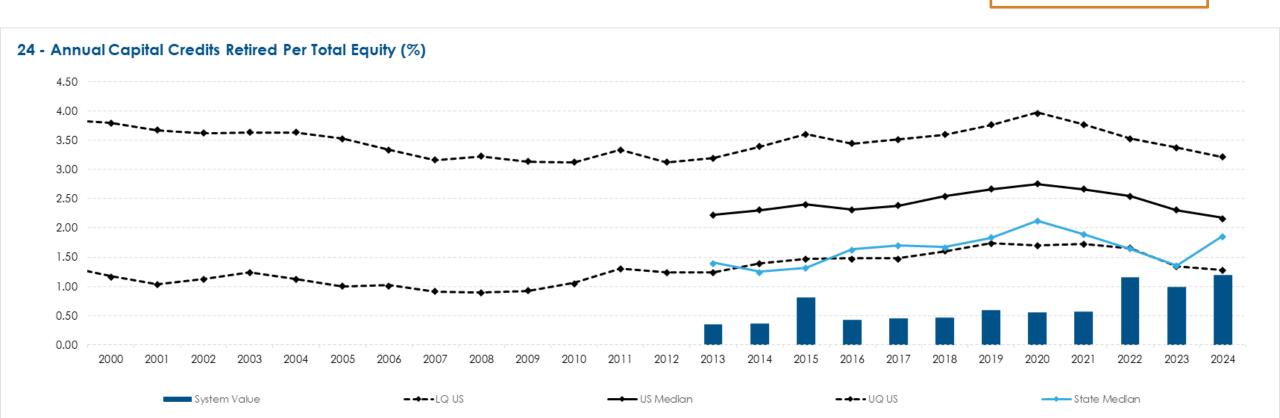
16 - Equity As A % Of Assets







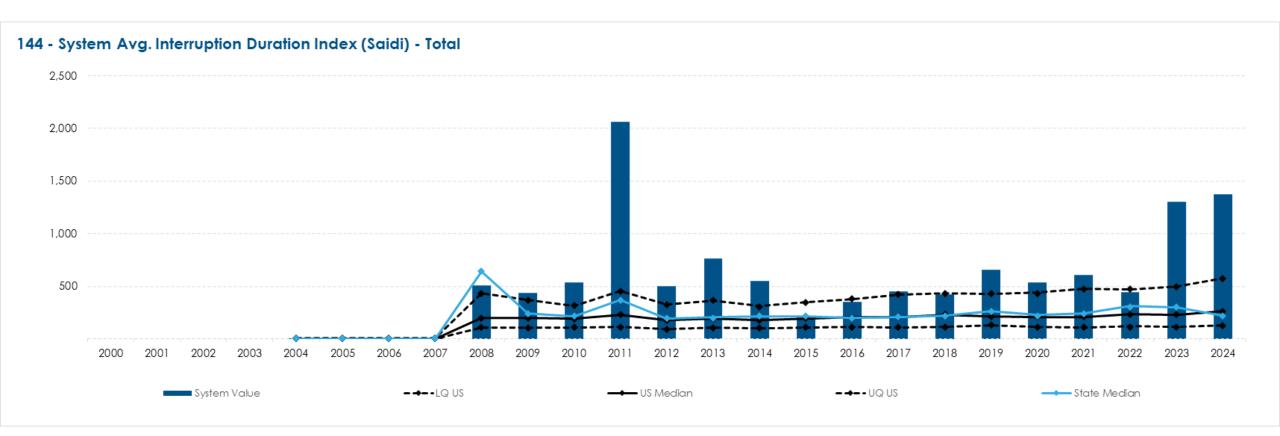
U.S. Median = 2.17%







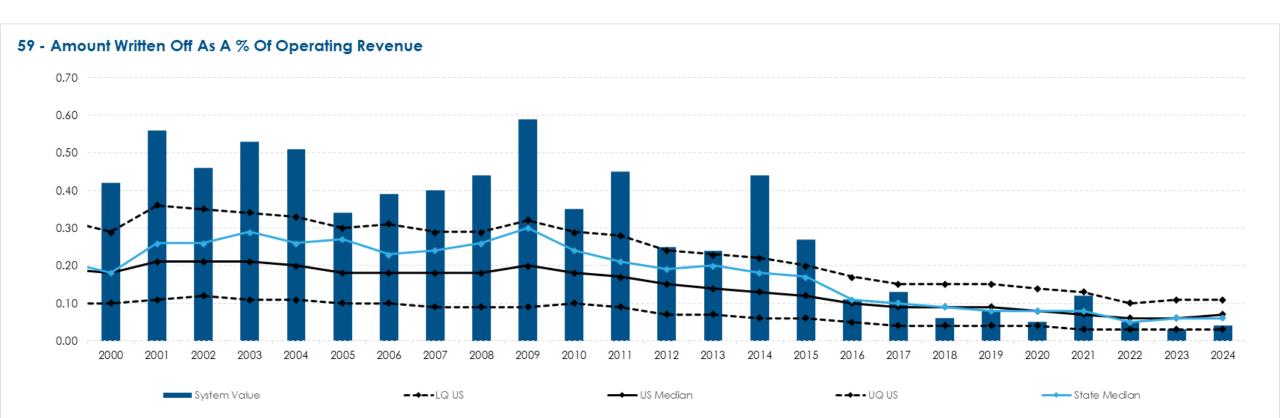
FCKRTA UDWI Average Interruption Duration Index







Amount Written off as a Percentage of Revenue







Webinar to Dive Deeper on National Trends

CFC Webinars

CFC offers the following regularly scheduled webinar series—as well as occasional webinar-based trainings—on topics of interest to our members.

UPCOMING



Reviewing the 2024 KRTA Results for Directors

Thursday, July 17, 1-2 p.m. ET

Register Now



Mastering the Budget and Debt Portfolio Management

Monday, July 21, 1-3 p.m. ET

Register Now



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Visit Now

Topics



Financial Webinar Series for electric cooperative staff on the second Wednesday (1 p.m. ET) of each month.

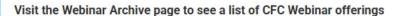


Director Webinar Series for electric cooperative directors on the third Thursday (1 p.m. ET) in January, April, July



Quarterly Financial Market Review for electric cooperative staff and directors the first Monday (1 p.m.





Polling Question #3

True or False

 The KRTA is intended to be a very high-level view of your cooperative operations compared to others. All ratios are subject to interpretation and each ratio should be taken into context based on information from the cooperative.





Questions?





